Anacortes Food Coop Board Meeting on Zoom 2/15/2022

The meeting was called to order at 7:05 PM by Eliza Mae Atterberry.

Present at the meeting: Eliza Mae Atterberry, Gloria Shelton, Sara Holahan, Rachel Muntean, Ahra Jo and Shawn Bell.

The Minutes from December have been approved with the changes recommended. A motion made by Sara and seconded by Rachel Muntean. Gloria will send a copy before the next meeting.

Manager's Report: Sales for February are improving. Not a lot of traffic in the store; people seem to be afraid to go out. The meat supply is down and no replacement for the pork supplier has been found. Fresh Freeze has gone out of business. More new vendors are needed. Using Food Hub is expensive.

Emily Nelson resigned. Shawn Bell is working the extra hours. Looking for applicants. One interview scheduled.

No new issues with the building.

There have been glitches with the POS system. The bank has a merchant service system. Since Rachel has experience with this, perhaps she can do some research on options. She will call some of the small coops to see how they handle this issue.

Inventory needs to be updated to maintain margins on product pricing. This is essential to maintain profitability.

Staff Comments: Ahra reports that she has often felt uncomfortable in the store when she is alone. Some people have come in the store and acted in ways that make her feel unsafe.

Ahra also reported that employees have come to her with their concerns about the viability of the Coop and the security of their job. There was a general discussion about security in the store and blind spots. We talked about the use of cameras: cost, data collection, etc. We talked about the desirability of having two people in the store whenever possible.

Rachel made a motion to use the money collected for the "banana flag" to be used to purchase security cameras. Gloria seconded the motion. The motion was passed unanimously.

Treasurer's Report: Sales for December, 2021 were \$18,600, with profits of \$900. Sales goal is \$20,000 per month. EBT needs to be reauthorized.

New Business: Gloria suggested that an ad for the Coop be placed in the Clam Digger to increase awareness of the Coop and attract new members and customers. **Rachel made a motion that this be done for one month. It was seconded by Eliza Mae and it passed was unanimously**.

Gloria suggested that some arrangement be made to provide over-lapping staff hours so that fresh sandwiches and wraps can be made for sale. This offers a chance to increase sales with a relatively minor increase in expenses. This idea is on hold until a new employee is trained.

Old Business:

The idea was expressed that we should have a follow-up meeting to review our strategic planning session. Could we do this by email?

Annual Meeting: Date set for Tuesday, April 26, 2022 at 7PM at SaviBank. There are openings for board members.

Due to the length of the meeting it was agreed that we would table any further discussion until our next meeting.

Rachel moved that the meeting be adjourned. Gloria seconded the motion and it was unanimously approved. The meeting was adjourned at 8:40 PM.

Minutes Submitted by Gloria Shelton

Minutes Approved on March 8, 2022